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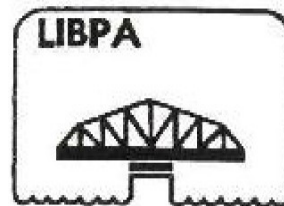
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January 2019

GUEST SPEAKERS FOR January LI PLAN 2018 STEERING COMMITTEE PRESENTS THE PLAN ROBERT SEMMLER, ROB MERCHANT AND TEAM

This plan summarizes the results of a broad-based community planning process for Lady's Island. It was developed through a collaborative effort between Beaufort County, the City of Beaufort, the Town of Port Royal, multiple community organizations, advocacy groups, and many citizens. This plan includes a summary of the forces and trends influencing the island, a vision that reflects the values of the community, guidelines for new development, recommendations for managing growth relative to infrastructure, and actions needed to make the plan a reality.

Meeting Tuesday, January 8th at 8 AM
Beaufort Realtors' Association Headquarters
Palmetto Business Park, Lady's Island Drive
22 Kemmerlin Lane
Invite your friends and neighbors!

Public Service Commission Approves Dominion SCANA Merger

RICHMOND, Va. and CAYCE, S.C., Dec. 14, 2018 -- Today the Public Service Commission of South Carolina (SCPSC) voted to approve the merger between Dominion Energy, Inc. (NYSE: D) and SCANA Corporation (NYSE: SCG) with conditions to be outlined later as part of a written order that is to be issued by Dec. 21, 2018. The SCPSC also approved a customer benefits plan that reduces customer bills below current levels, consistent with the companies' proposal.

Said the companies:

"Dominion Energy and SCANA are pleased with today's action of the Public Service Commission of South Carolina after an open, thorough and inclusive public process. We look forward to reviewing an order when it's issued."

Said Thomas F. Farrell, II, chairman, president and chief executive officer of Dominion Energy:

"Dominion Energy is encouraged by the Commission's vote and awaits an order to review prior to making a final decision to close the merger with SCANA. We are pleased with the opportunity to increase our presence in communities served by SCANA, expand our involvement in charitable giving and implement an EnergyShare-like program in South Carolina to assist low-income, elderly, disabled and veteran customers."

Said SCANA CEO Jimmy Addison:

"We are pleased that today's decision brings us one step closer to a final resolution and the certainty that stakeholders have been hoping for. We look forward to reviewing the details of the Commission's final written order when it is issued."

More information <https://dominionenergy.mediaroom.com/>



Whitehall Park Update: January 2019

February 6, 2019, 5pm, Location to be announced
County Sponsored Public Stakeholder meeting Whitehall Park
Hosted by [Friends Of Whitehall Park](#)

Park Update:

Wow, what a difference a couple of months make! We started this journey in August and with the outpouring of public support, we have a park! I cannot thank you enough for believing in us and supporting us in what seemed like an impossible feat. Our wish is to keep you informed and if you desire, to engage you in the process. We also want to keep

you informed of the plans and progress, especially in the coming months. Please do not hesitate to contact us if you have any questions at: friendsofwhitehallpark@gmail.com.

Our sincere thanks for your passionate support.

Paul Butare

Chair, Board of Directors

Board of Directors

Paul Butare, Chairman

Bob Semmler, Vice Chairman

Dr. Caroline Fermin, Secretary

Mark Weeks, Treasurer

Kathy Mixon

Dr. Trudi Kissiah

Pat Harvey-Palmer

Advisory Board

Paul Sommerville

David Prichard

Barbara Holmes

Your Whitehall Park - Happenings

We have been extremely busy over the last couple of weeks, to provide an update - we've:

Formalized our relationship with Community Foundation of the Lowcountry (CFL) and have received many generous, tax-deductible donations www.cf-lowcountry.org

- Incorporated as a South Carolina Non-Profit organization
- Have worked with the County and City on a Memorandum of Understanding (MOU) which will officially allow Friends to organize volunteers on the park site among other details.
- Received a presentation from the Open Land Trust regarding the Conservation Easement status (explained further below)
- Participated in the first park design session with the City and the County
- Added Paul Sommerville (County), David Prichard (City) and Barbara Holmes (OLT) to our Advisory Board

- Worked with Delk Haigler, incredible photographer who has volunteered to become our Official Whitehall Photographer
- Worked with the renowned architects, Frederick and Frederick who have volunteered to help us with some creative ideas on how the causeway might look.
- Worked with Michael Murphy, a well-respected arborist to understand the health of the trees in the park.
- Worked with the County passive parks manager Stefanie Nagid to understand more about passive parks and how we might best help the park process

A public stakeholder workshop to discuss the conceptual park plan has been scheduled for February 6th 5-7 PM, location to be determined and will be advertised by the County in January.

<https://friendsofwhitehallpark.com/>



Lady's Island Walmart Shops Recently Opened

LIBPA Decal

We now have a fresh supply of decals ready to be distributed to businesses for the public to pick up. These decals are free of charge. If you would like some delivered to your place of business please call Hometown Realty at 843-522-0066.



Third Quarter 2017 Vs 2018 Real Estate Sales.

By Everett Ballenger, Owner/B.I.C Ballenger Realty. Former President Beaufort County of Realtors.

2017 was a very strong year, and as far as I know, most real estate companies had their best year for production in a long time. So the obvious question would be, how did 2018 compare to a banner year like 2017? As we all know interest rates have slowly-but steadily risen this year, including mortgage rates. Also there was a worry for some time in the industry, that a lack of inventory below \$300,000 may adversely affect home sales.

Judging by the stats below for the five main areas we normally cover, and looking only at single family homes – one has to say, that it seems that rising interest rates and possibly lower inventory has not had detrimental effect on home sales.

Area	Sales Volume (Millions)	Units	Avg Price	Median Price
Beaufort				
2017	\$ 6.3	24	\$261,852	\$200,000
2018	\$ 10.4	34	\$304,880	\$211,250
Change +/-	+65%	+41%	+16%	+6%
Mossy Oaks				
2017	\$4.6	21	\$219,174	\$184,500
2018	\$6.2	24	\$259,681	\$216,000
Change +/-	+34%	+14%	+18%	+17%
Port Royal				
2017	\$4.6	16	\$290,540	\$184,500
2018	\$6.9	27	\$254,857	\$245,000
Change +/-	+50%	+69%	-12%	+33%
Burton				
2017	\$24.4	93	\$262,482	\$232,000
2018	\$34.7	124	\$280,123	\$246,000
Change +/-	+42%	+33%	+6.7%	+6%
Lady's Island				
2017	\$36.4	99	\$371,631	\$305,755
2018	\$31.4	94	\$334,124	\$279,500
Change +/-	-14%	-5%	-10%	-9%
Total Northern Beaufort				
2017	\$76.7	253	\$303,043	\$255,295
2018	\$89.6	303	\$295,783	\$247,000
Change +/-	+17%	+20%	-2.4%	-3.3%

As we can see there are an awful lot of + signs in these columns. Only a few – and they are mainly in average and median selling prices. There are some surprises though.

Ladys Island was the most surprising. This normally powerhouse in the real estate market saw some significant declines in the third quarter. Not least the 14% drop in sales volume and more

modest drop of 5% in actual unit sales. The selling price drop may seem significant, but one has to remember there are national builders on the island and they tend to sell new homes at a more affordable price.

On the other hand Beaufort City had a banner quarter, with + signs in every column. Very strong sales volume at \$10.4 million and a rise of unit sales of 41% up from 24 to 34. Both average and median selling prices were decisively up.

Mossy Oaks being a very well established area does not normally see sales and price gyrations either way. The 3rd quarter seemed to change all that. They had an excellent quarter, with again the + signs in all columns.

Port Royal did especially well coming only second to the city Beaufort in overall performance. There is still a lot of buzz on the port development, and the growth this will bring. I feel this will take a little while longer to filter through to new housing and into sales numbers. But again a very good quarter none the less.

Burton without a doubt was the area leader in total sales volume and unit sales. Burton covers a large geographical area, and has an eclectic range of properties and developments in its boundaries. This diversity no doubt helps Burton maintain a strong and expanding real estate market.

Overall I feel we should all be pretty happy about the 3rd quarter of 2018...in regards to the real estate market. As the graph we publish monthly shows – (that is displayed on the LIBPA website and on our own website) shows there are only three months that the market was down when compared to 2017. Will higher mortgage interest rates hurt our market in the last quarter? Only time will tell, but so far it seems not.

Save the Date: Beaufort Beach Ball Fundraiser Presented by Bank of America Merrill Lynch

Please join the Wardle Family YMCA on January 19th at the Walsh Palmetto Room at St. Peter's Catholic Church on Lady's Island for the Beaufort Beach Ball Fundraiser & Auction presented by Bank of America Merrill Lynch. Doors open at 6 pm for music and dancing with Deas Guyz, silent auction, golf cart raffle, heavy hors d'oeuvres and full tiki bar.
<http://www.beaufort-jaspersymca.org/beaufortbeachball/>



WELCOME new member(s) -

Bonnie Edward—Resident

LIBPA MEMBERSHIP

As part of the annual membership drive LIBPA extends a special invitation for membership to all residents and businesses. Everyone is eligible to be a member. You should consider membership if you desire to stay informed about what is happening or going to happen on Lady's Island and want to have a voice in the direction of this community.

WHAT DOES LIBPA DO? LIBPA serves as the voice of Lady's Island. As such, it maintains an active community information web site (www.libpa.org), publishes a monthly newsletter, conducts a monthly meeting with guest speakers of community interest and represents Lady's Island on numerous committees and at various governmental meetings. In the past, LIBPA developed and sponsored the present zoning for Lady's Island and currently monitors all requests for major new development.

WHAT ARE LIBPA'S PRESENT PROJECTS. To promote the development of Crystal Lake as a community park, encourage excellence in the public and private schools on the island, guide the growth of Lady's Island, support efforts to attract new businesses to the island and assist existing businesses.

YOU CAN JOIN BY FILLING OUT THE FOLLOWING FORM AND RETURNING IT WITH YOUR MEMBERSHIP FEE (\$45) OR JOIN THROUGH OUR WEB SITE AND WE WILL BILL YOU.

MEMBERSHIP APPLICATION

Name/Company: _____

Attn: _____

Address: _____

Phone: _____

Web Site: _____

E-mail Address: _____

Type of membership: Business _____ Residential _____ Civic Org. _____

Business category for directory: _____

Please mail along with your membership fee of \$45 to:

LIBPA
182-D Sea Island Parkway
Lady's Island, S. C. 29907

The Lady's Island Business and Professional Association, organized in 1981, is a state chartered, civic organization with the objective of promoting the planned, orderly development and growth of Lady's Island. It also will sponsor such projects and events that contribute to the general welfare of the island, its residents, its businesses and its professional offices. Membership eligibility embraces businesses, professional practices, island residents and other such individuals having an interest in the welfare of Lady's Island. Annual dues are \$45. All correspondence should be forwarded to LIBPA, 182-D Sea Island Pkwy, Lady's Island, SC.29907. You can now join through our web site at www.LIBPA.org. Comments regarding the content of this newsletter should be forwarded to Steve Thompson at thewebguy@earthlink.net.