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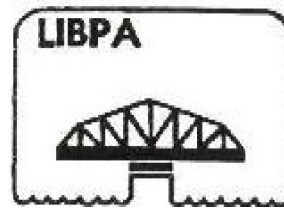
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October 2018

GUEST SPEAKERS FOR OCTOBER Attorney Barbara Holmes and Chuck Newton



Attorney Barbara Holmes joined the Beaufort County Open Land Trust as Director of Land Protection in July 2017. She administers Beaufort County's Rural and Critical Land Preservation Program, working with

landowners, partners and stakeholders to identify easement or fee acquisition priorities and opportunities for the County, in addition to managing Open Land Trust conservation projects. She gained a passion for land conservation while serving as staff attorney for Lowcountry Land Trust in Charleston from 2008 to 2017. In her spare time she is a dedicated transport volunteer for the Avian Conservation Center in Awendaw, SC, or you can find her on the water or in the yard.

She will speak about the upcoming referendum and what that money will be used for. dollars, so the better we cooperate and work together, the more efficient and productive we will be.”



Chuck Newton currently serves as chairman of the Sea Island Corridor Coalition. A native of Nebraska, he grew up in Wyoming, was educated in Boston, and worked in New

York, Atlanta, Hong Kong and Singapore during a 30-year career in senior public affairs posts with major corporations and consulting firms. After returning to the U.S. from Asia, he and his family ‘settled down’ in Rhode Island where he served for two years as executive director of the RI State Republican Party and another four as policy director in the Minority Leaders’ Office of the RI General Assembly. He holds a B.S. in Communication from Boston University, and an MBA from Babson College. He moved with his wife, Nancy, to Beaufort in 2013.

**Meeting Tuesday,
October 9th, 8 AM
Beaufort County Realtor’s Association Headquarters
Palmetto Business Park,
Lady’s Island Drive
22 Kemmerlin Lane
Open to the Public
Invite your friends and neighbors!**



Whitehall Park Update: 1 October 2018

It has been a week since Whitehall Park has been approved. Speaker after speaker, to a packed house at the County Council meeting, showed passion and excitement about the short and long term value of the park. Several Council members commented on how the significant community engagement and nearly 6000 petition signers made a major difference in their decision.

THAT WAS YOU.....you signed the petition, you posted on Facebook, you wrote letters and you came to the many meetings! Congratulations to everyone for a job well done!...We now have the beginnings of a 10 acre, truly amazing park at Whitehall.

So what is next? While it's a bit early for exact dates, here are the steps underway:

- The **agreements** will be finalized and signed and should be completed in the next few weeks.
- Initial Park **layout and drawings** are being developed by Developer Whitehall Development Group (WDG).
- Infrastructure** designs (water, sewer, electric, drainage) are being designed by WDG
- The City, County, WDG, Open Land Trust and Friends of Whitehall are beginning discussions of the park layout, use and plans.
- The **Friends of Whitehall Park** will continue to **represent you** and work with the County, the City, Open Land Trust and WDG. We will update you periodically on progress via email, our website and Facebook.
- “Friends” are moving to a new phase of operations, from advocacy of the park, to developing fund raising plans, working on park design and use, creating a newsletter, determining volunteer needs and working with other Friends groups. We have some exciting ideas for fund raising such as “*adopt a tree*”, “*adopt an acre*”, “*purchase a bench*” and *commemorative bricks*....more information coming soon.

Much is happening and much is left to do. I would encourage you to stay subscribed to this list and to encourage others to join at

www.friendsofwhitehallpark.com/subscribe.

To keep you updated we will keep our web site current, update you via Facebook (most current and quickest way) and will periodically update you via email as the circumstances dictate.

Your 10 Acre Park is becoming a reality!

With sincere thanks to you all, and especially to our amazing Board of Advisors who worked long hours, took time away from their jobs and family, and remained committed and passionate throughout.

Paul Butare

Our Board of Advisors
Dr. Caroline Fermin
Dr. Trudi Kissiah
Kathy Mixon
Pat Harvey Palmer
Robert Semmler
Mark Weeks



PENNY SALES TAX INCREASE TO RAISE \$30 MILLION TO IMPROVE LADY'S ISLAND ROADS - IF YOU SAY YES IN NOVEMBER

The Sea Island Corridor Coalition has joined with an expanding number of Beaufort County organizations to advocate passage of the penny sales tax referendum on the November ballot.



The one-penny increase is slated to raise \$120 million over four years, with proceeds applied to \$30 million for nine road improvement projects on Lady's Island, \$10 million for sidewalks and multi-use pathways serving schools and recreational sites in 24 locations throughout the county, and the remaining dollars providing initial funding for bridge replacement and traffic improvements for the Moss Creek to Squire Pope Road corridor on Hilton Head.

"For those of us who live on Lady's Island this or along the Sea Island Parkway corridor, this is our chance to make something big happen when it comes to traffic improvements on Lady's Island," said Chuck Newton, Coalition Chairman. "We spoke up, made the case, and the County Council has responded. Now, it's up to us to vote yes, and we get a chance to do that in November." Newton said.

The Coalition has been instrumental in helping form a larger advocacy group for the sales tax, [Citizens for Better Roads & Bridges](#). The group currently counts among its membership the Sea Island Corridor Coalition, the Lady's Island Business & Professional Assn., the Beaufort Regional Chamber of Commerce, the Hilton Head-Bluffton Chamber of Commerce, and the Greater Island Council. More are expected to join.

Learn more at the Citizens' website, at sayyestothepenny.com.

SAY YES! TO THE PENNY

HAVE YOU SEEN IT?

Beaufort artist, Aki Kato, has finished the Lowcountry marsh mural he was commissioned to create on wall space that faces Sams Point Road at the newly opened Tidal Wave Auto Spa.

The wall mural, measuring 10' X 27.5', will create a nice visual to passers by and definitely adds some color to the three businesses, Tidal Wave, Waffle House and La Nopalera, who live in side-by-side buildings towards the beginning of the road.



REAL ESTATE INVENTORY AND SALES BY PRICE

By Everett Ballenger, Owner/B.I.C Ballenger Realty. Former President Beaufort County of Realtors.

Last month we looked at the various price brackets of which homes were selling for, in the 5 areas (Beaufort, Port Royal, Moss Oaks, Lady's Island and Burton) which we monitor. It was interesting but not surprising to see the difference in sales numbers the further we went up the price scale. This month I thought it might be of interest to look by price bracket, at the number of homes sold in the last 12 months in the same 5 areas. Using a single date in September to compare single family home inventory on a year on year basis.

Price Range	Inventory	Inventory	12 Months of Sales	Monthly Sales Rate
	Sept 14/17	Sept 17/18	9/16/17-9/17/18	
\$0 to \$99,999	4	3	21	1.75
\$100,000 to \$199,999	48	46	265	22.0
\$200,000 to \$299,999	87	104	399	33.25
\$300,000 to \$399,999	73	58	165	13.75
\$400,000 to \$499,999	45	40	68	5.6
\$500,000 to \$599,999	23	31	36	3.0
\$600,000 to \$699,999	20	22	15	1.25
\$700,000 to \$799,999	12	14	11	0.91
\$800,000 to \$899,999	9	6	8	.60
\$900,000 to \$999,999	7	2	3	.25
\$1,000,000 and up.	23	24	15	1.25
Totals	351-3.9%	371+ 5.6%	(929) 1006 +8.2%	82.79

As to the question of inventory based on the data in the above chart, the overall number of houses available in the areas we monitor has increased by 5.6%. This increase is primarily occurring in homes priced under \$300,000. Six of the eleven price brackets saw a decrease in the number of homes for sale.

The total number of units sold was up a healthy + 8.2% over 2017. One does not have to be a rocket scientist to see the best price range for selling a property is in the \$200,000 to \$299,000. But having said that, ranges from \$300,000 to \$599,999 all saw a healthy increase. Also of note - is the \$1,000,000 and up range with 15 sales in 2017/18.

As we have mentioned before, the tight inventory situation in Northern Beaufort County has been alleviated to some extent by the influx of national building companies that can mass produce homes at reasonable cost to the home buyer. Despite the storms the east coast has suffered over the last three years, there still seems to be a very healthy demand by folks wanting to live on or near the coast.



Chief Bruce Kline Report



The Lady’s Island St. Helena Fire District deployed 6 personnel to Darlington County for a 24 hour period to provide relief for the fire service of that county.

In total there were 12 engines from South Carolina providing relief. Our personnel did an excellent job of representing the citizens and Beaufort County.

Battalion Chief Vaigneur is being deployed for one week, he was requested by the State to act as a Division Supervisor for Operations. Vaigneur will shadow a FEMA Division Supervisor for a 24 hour period and then take over.

His mission is to oversee an entire division (Horry and Marion County), he will be responsible for multiple teams. This is a great honor to be requested for this assignment and he will learn how a large operation is managed. I’m sure Battalion Chief Vaigneur will do an excellent job and make us all proud.

LIBPA Decal

We now have a fresh supply of decals ready to be distributed to businesses for the public to pick up. These decals are free of charge. If you would like some delivered to your place of business please call Hometown Realty at 843-522-0066.



WELCOME new member(s) -

- Sivent, LLC Attn Jason Ruhf*
- Beauty Counter by Dawn Weeks*
- Sea Island Corridor Coalition*
- Executive Flight Training, LLC—*
- Bonny Carmody*
- Joe & Becky McCollam*

NEW BUSINESS:

- Cute Cottons, 79 Sea Island Pkwy
- Boutique Store on Lady’s Island



LIBPA MEMBERSHIP

As part of the annual membership drive LIBPA extends a special invitation for membership to all residents and businesses. Everyone is eligible to be a member. You should consider membership if you desire to stay informed about what is happening or going to happen on Lady's Island and want to have a voice in the direction of this community.

WHAT DOES LIBPA DO? LIBPA serves as the voice of Lady's Island. As such, it maintains an active community information web site (www.libpa.org), publishes a monthly newsletter, conducts a monthly meeting with guest speakers of community interest and represents Lady's Island on numerous committees and at various governmental meetings. In the past, LIBPA developed and sponsored the present zoning for Lady's Island and currently monitors all requests for major new development.

WHAT ARE LIBPA'S PRESENT PROJECTS. To promote the development of Crystal Lake as a community park, encourage excellence in the public and private schools on the island, guide the growth of Lady's Island, support efforts to attract new businesses to the island and assist existing businesses.

YOU CAN JOIN BY FILLING OUT THE FOLLOWING FORM AND RETURNING IT WITH YOUR MEMBERSHIP FEE (\$45) OR JOIN THROUGH OUR WEB SITE AND WE WILL BILL YOU.

MEMBERSHIP APPLICATION

Name/Company: _____

Attn: _____

Address: _____

Phone: _____

Web Site: _____

E-mail Address: _____

Type of membership: Business _____ Residential _____ Civic Org. _____

Business category for directory: _____

Please mail along with your membership fee of \$45 to:

LIBPA
182-D Sea Island Parkway
Lady's Island, S. C. 29907

The Lady's Island Business and Professional Association, organized in 1981, is a state chartered, civic organization with the objective of promoting the planned, orderly development and growth of Lady's Island. It also will sponsor such projects and events that contribute to the general welfare of the island, its residents, its businesses and its professional offices. Membership eligibility embraces businesses, professional practices, island residents and other such individuals having an interest in the welfare of Lady's Island. Annual dues are \$45. All correspondence should be forwarded to LIBPA, 182-D Sea Island Pkwy, Lady's Island, SC.29907. You can now join through our web site at www.LIBPA.org. Comments regarding the content of this newsletter should be forwarded to Steve Thompson at thewebguy@earthlink.net.